#### OMNITEK ENGINEERING REPORTS SECOND QUARTER AND SIX-MONTH RESULTS

# -- Current Diesel-to-Natural Gas Engine Conversion Demonstration Programs Expected to Drive Sales Momentum in Second Half --

VISTA, CA — August 11, 2017 — Omnitek Engineering Corp. (OTCQB: OMTK) today reported results for its second quarter and six months ended June 30, 2017 – reflecting a sharply reduced net loss for both periods, an improved cash position and the commencement of a previously announced grant program to develop an 18-liter off-road natural gas engine.

Net revenues for the second quarter were \$246,314 compared with \$252,316 a year earlier. For the same period, the company reported a net loss of \$191,589, or \$0.01 per share, compared with a net loss of \$292,939, or \$0.01 per share, a year earlier.

Results for the three months ended June 30, 2017 reflect the impact of non-cash expenses, including the value of options and warrants granted in the amount of \$25,200 and depreciation and amortization of \$6,224. For the three-month period a year earlier, non-cash expenses for the value of options and warrants granted were \$81,969, with depreciation and amortization of \$6,976.

Net revenues for the six-month period were \$537,968 compared with \$591,899 a year ago. For the same period, the company reported a net loss of \$400,630, or \$0.02 per share, compared with a net loss of \$489,683, or \$0.02 per share, a year earlier.

Results for the six months ended June 30, 2017 reflect the impact of non-cash expenses, including the value of options and warrants granted in the amount of \$94,733 and depreciation and amortization of \$12,448. For the six-month period a year earlier, non-cash expenses for the value of options and warrants granted were \$118,068 and depreciation and amortization of \$14,463.

Gross margin as a percentage of revenues was 41 percent for both the quarter ended June 30, 2017 and the quarter ended June 30, 2016. Gross margin as a percentage of revenues for the six months ended June 30, 2017 was 45 percent compared with 46 percent a year earlier.

"During the quarter, we completed the development phase of a key conversion program of the Navistar VT365 for a large domestic fleet customer. The feedback from the customer during its evaluation phase has been positive and we remain optimistic that the program will be expanded. The

level of quote requests from other potential fleet customers -- particularly in Mexico, Canada, Europe and China -- continues to gain momentum and we remain focused on ramping up fleet conversions on a large scale to address global government mandates to improve air quality," said Werner Funk, president and chief executive officer of Omnitek Engineering Corp.

#### Additional Second Quarter Highlights, include:

- Increased filter sales as an OE supplier to TATA, India, to support expanding utilization of alternative fuel vehicles to address new stringent clean air policies in India
- The commencement late in the quarter of a previously announced California Energy Commission grant program to demonstrate clean natural gas engine technology for offroad heavy-duty construction vehicle applications
- Expansion of engine development work for an existing European customer, as well as
  engagement for development of a EURO VI 12-liter heavy-duty LPG (Propane) engine
  for bus and truck applications
- An increased cash position
- A year-to-date order backlog of approximately \$369,000.

At June 30, 2017, current liabilities totaled \$1,051,047 and current assets totaled \$2,092,927, resulting in positive working capital of \$1,041,880 million and a current ratio of 1.99 to 1.

#### **About Omnitek Engineering Corp.**

Omnitek Engineering Corp. develops and sells proprietary diesel-to-natural gas conversion systems and complementary products, including new natural gas engines that utilize the company's technology -- providing global customers with innovative alternative energy and emissions control solutions that are sustainable and affordable.

Some of the statements contained in this news release discuss future expectations, contain projections of results of operations or financial condition or state other "forward-looking" information. These statements are subject to known and unknown risks, uncertainties, and other factors that could cause the actual results to differ materially from those contemplated by the statements. The forward-looking information is based on various factors and is derived using numerous assumptions. Important factors that may cause actual results to differ from projections include, among many others, the ability of the Company to raise sufficient capital to meet operating requirements, completion of R&D and successful commercialization of products/services, patent completion, prosecution and defense against well-capitalized competitors. These are serious risks and there is no assurance that our forward-looking statements will occur or prove to be accurate. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," and variations of such words and similar expressions are intended to identify such forward-looking statements. Unless required by law, the Company undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

(Financial Tables Follow)
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# **OMNITEK ENGINEERING CORP.**

Condensed Statements of Operations (unaudited)

		or the Three onths Ended June 30 2017	or the Three onths Ended June 30 2016	For the Six Months Ended June 30 2017		For the Six Months Ended June 30 2016	
REVENUES COST OF GOODS SOLD GROSS MARGIN	\$	246,314 145,794 100,520	\$ 252,316 148,316 104,000	\$	537,968 298,407 239,561	\$	591,899 320,493 271,406
OPERATING EXPENSES							
General and administrative Research and development Depreciation and amortization		249,017 33,805 6,224	 341,461 46,897 6,976		549,139 73,689 12,448		654,257 94,303 14,463
Total Operating Expenses		289,046	 395,334		635,276		763,023
LOSS FROM OPERATIONS		(188,526)	(291,334)		(395,715)		(491,617)
OTHER INCOME (EXPENSE)							
Other income Interest expense Interest income		(2,263)	 1,144 (1,949)		(4,115) -		5,374 (2,640)
Total Other Income (Expense)		(2,263)	 (805)		(4,115)		2,734
LOSS BEFORE INCOME TAXES INCOME TAX EXPENSE		(190,789) 800	 (292,139) 800		(399,830) 800		(488,883) 800
NET LOSS	\$	(191,589)	\$ (292,939)	\$	(400,630)	\$	(489,683)
BASIC AND DILUTED LOSS PER SHARE	\$	(0.01)	\$ (0.01)	\$	(0.02)	\$	(0.02)
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING BASIC AND DILUTED	:	20,281,082	 20,030,533		20,281,082		20,005,807

### **OMNITEK ENGINEERING CORP.**

Condensed Balance Sheet

## **ASSETS**

	June 30, 2017		December 31, 2016		
CURRENT ACCETS	(1	unaudited)			
CURRENT ASSETS Cash	\$	96,973	\$	17,782	
Accounts receivable, net	Ψ	76,227	Ψ	28,159	
Accounts receivable, net  Accounts receivable - related parties		7,513		7,005	
Inventory, net		1,876,470		1,869,900	
Prepaid expense		-		5,324	
Costs and estimated earnings in excess of billings		-		30,973	
Deposits		35,744		21,716	
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Total Current Assets		2,092,927		1,980,859	
FIXED ASSETS, net		19,391		31,839	
OTHER ASSETS					
OTHER ASSETS Other noncurrent assets		14,280		14,280	
Other Honcurrent assets		14,200		14,200	
Total Other Assets		14,280		14,280	
TOTAL ASSETS	\$	2,126,598	\$	2,026,978	
LIABILITIES AND STOCKHOLDERS	S' EQL	<u>JITY</u>			
CURRENT LIABILITIES	_		_		
Accounts payable and accrued expenses	\$	345,697	\$	325,255	
Accrued management compensation		399,154		314,788	
Accounts payable - related parties		56,702		18,373	
Billings in excess of costs and estimated earnings		5,998		- 07.444	
Customer deposits		243,496		87,114	
Total Current Liabilities		1,051,047		745,530	
Total Liabilities		1,051,047		745,530	
STOCKHOLDERS' EQUITY					
Common stock, 125,000,000 shares authorized no par value					
20,231,082 and 19,981,082 shares issued and outstanding		8,411,411		8,411,411	
Additional paid-in capital		11,815,574		11,620,841	
Accumulated deficit		(19,151,434)		(18,750,804)	
Total Stockholders' Equity		1,075,551	_	1,281,448	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	2,126,598	\$	2,026,978	